

COMMERCIAL PRICING & ESTIMATION GUIDELINES

PRICING & QUOTATION POLICY

Document Reference: AHC-PQ-2026

Effective Date: August 22, 2026

Domains: aravalihomecare.com | aravalihomecare.org

Verified Official Policy & Legal Addendum

CHAPTER 1: PRELIMINARY ARCHITECTURE & ESTIMATION BASES

1.1 Objective and Purpose: Regulates the transition from initial digital pricing guides into locked, physically verified project costs, protecting clients against hidden costs and the Company against raw material market volatility.

1.2 Estimation Foundations: Calculated using per-square-foot surface areas, linear foot dimensions, or fixed raw material bills verified via on-site laser measurements by an authorized field supervisor.

1.3 The 15-Day Validity Wall: Every formal quotation is valid for a strict, unextendable duration of exactly fifteen (15) calendar days from issuance timestamp.

⚠️ Automatic Expiration Reset: Following midnight of day 15, the quote becomes null, void, and unrecoverable, requiring a fresh site re-evaluation and market cost update.

CHAPTER 2: DYNAMIC MARKET ADJUSTMENTS & COST REVISIONS

QUOTATION ADJUSTMENT TRIGGERS:

⚠️ [TRIGGER A: RAW MATERIAL VOLATILITY] Global/regional price spikes in steel, commercial plywood, paint chemicals, or custom hardware before Phase 2 signature will adjust the quote.

⚠️ [TRIGGER B: CONCEALED SITE CHALLENGES] Stripping reveals internal masonry rot, termite nests, or concealed plumbing leaks. Work stops instantly and supplementary mandatory repair quote is issued.

2.1 Wholesale Raw Material Volatility: Preliminary price estimates are subject to fluid revision prior to final contract signing if wholesale costs spike. Supply-chain losses will not be absorbed.

2.2 Concealed Structural Challenges: Estimates assume stable structural health. Discovered concealed rot, crumbling mortar, or termites require a supplementary repair quote before resuming.

CHAPTER 3: SCOPE-CREEP, MODIFICATIONS & VARIATION ORDERS

3.1 Variation Order Definition: Any design change, structural addition, shade swap, or extra electrical/plumbing socket request made mid-project constitutes a Project Variation.

3.2 Verbal Agreement Disclaimers: No variation will be executed based on verbal discussions or texts with field laborers. Unauthorized on-site requests are disclaimed.

3.3 Addendum Implementation & Billing: Recorded on supplementary digital invoices at standard commercial rates. 100% payment must be cleared before the labor crew implements changes.

CHAPTER 4 & 5: TAXATION & ADMINISTRATIVE ARCHIVING

4.1 Statutory Levies Mandate: Baseline package rates are strictly net values exclusive of statutory government levies.

4.2 Goods & Services Tax (GST): GST under Indian tax codes is mathematically calculated and appended on top of base quote value unless stated 'Inclusive of All Taxes'.

4.3 Regulatory Tax Level Compliance: Customer bears changes in tax rates or municipal cess introduced during active execution.

5.1 Archiving: All quotation files and variation sheets are securely archived for seven (7) years.

ARAVALI HOME CARE

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5.2 Central Billing: All valid commercial negotiations must be verified via admin@aravalihomecare.com.

EXECUTED & AUTHORIZED BY ARAVALI HOME CARE

Signed: Executive Directorate, Aravali Home Care | Date: August 22, 2026

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